

M U L T I - A E R O , I N C . D / B / A

AIR CHOICE ONE



DEPARTMENT OF TRANSPORTATION

Proposal to Provide Essential Air Service at

Quincy, Illinois

Docket DOT-OST-2003-14492

Under 49 U.S.C. 41731 et seq.

**June 26th
2019**

Direct Inquiries Regarding this Proposal to:

Darnea Wood, CFO

[Air Choice One Airlines](http://AirChoiceOneAirlines.com)

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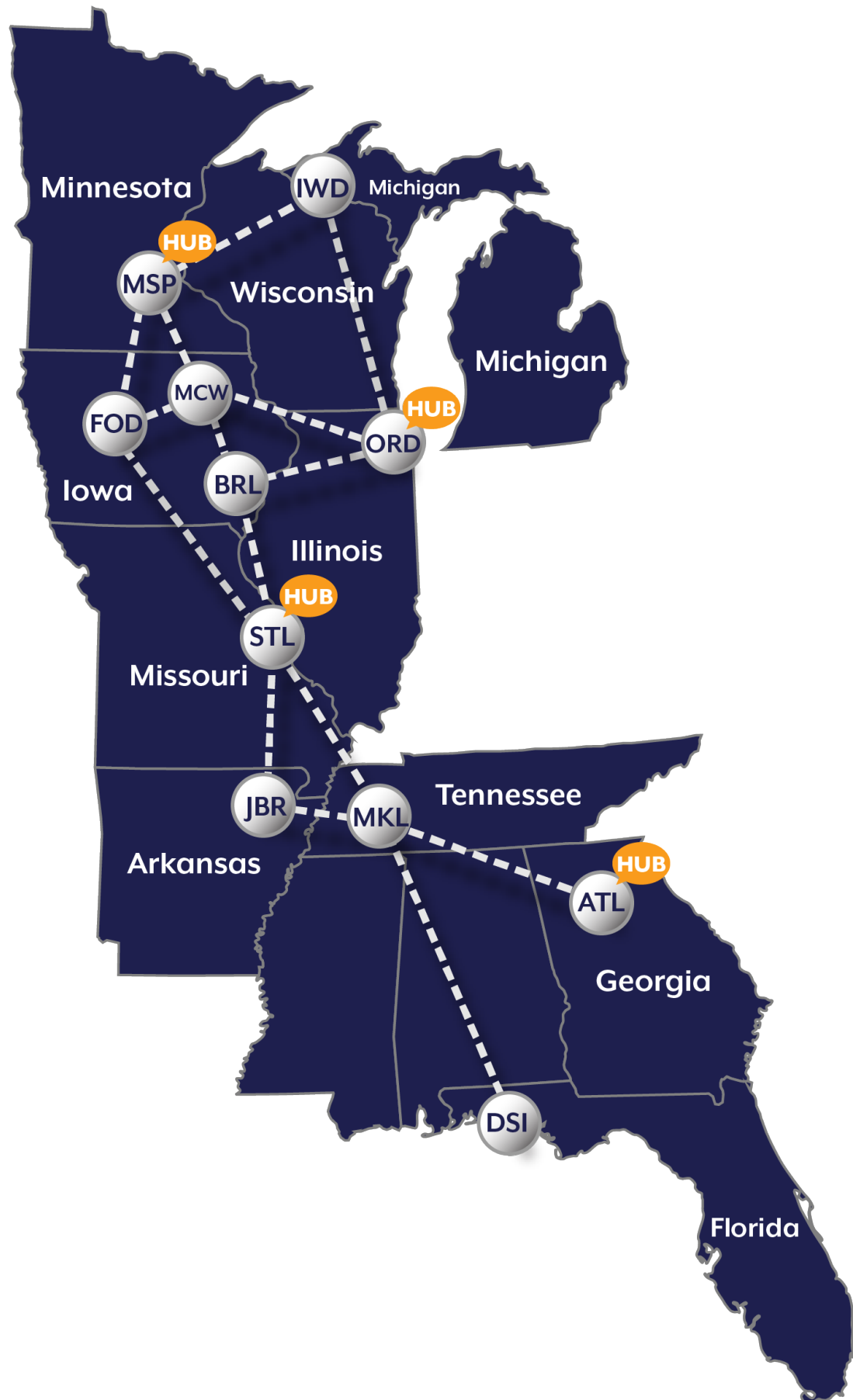
Route Map

Destinations:

Burlington, Iowa
Destin, Florida
Jonesboro, Arkansas
Ironwood, Michigan
Mason City, Iowa
Fort Dodge, Iowa
Jackson, Tennessee

Hubs:

Chicago O'Hare
International Airport
St. Louis Lambert
International Airport
Minneapolis - St. Paul
International Airport
Atlanta Hartsfield-
Jackson International
Airport



Marketing

We have an in-house, full-time marketing department to ensure that we are visible across social networks, news outlets and the communities we serve.

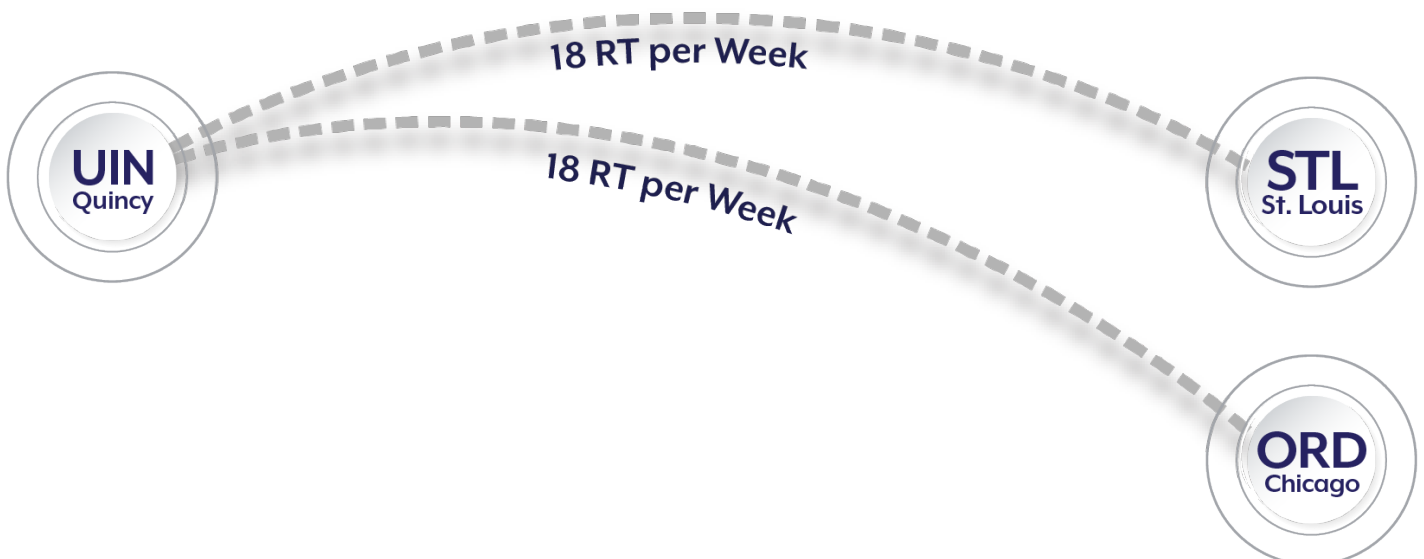


Choice Option #1



36 RT Per Week

Beechcraft 1900



Choice Option #1

Choice Option 1

Beechcraft 1900C

Quincy, IL (UIN) - St. Louis Lambert International Airport (STL)

18 RT per week with Beechcraft 1900

Quincy, IL (UIN) - Chicago O'Hare International Airport (ORD)

18 RT per week with Beechcraft 1900

2 Year Service or 4 Year Service

36 Total Round Trips Per Week - Based on 98% Completion Rate

Operation Revenues

Revenues	\$1,968,500
Other Revenues	19,685
Total Operating Revenues	\$1,988,185

Direct Operating Expenses

Flying Operations	\$514,800
Fuel and Oil	1,324,788
Maintenance	777,718
Aircraft Leases	525,000
Total Direct	\$3,142,306

Marketing 50,000

Indirect 1,523,024

Total Operating Expenses **\$4,715,330**

Operating Loss \$2,727,145

Profit Element (6% total Oper. Exp.) 235,766

Compensation Required **\$2,962,911**

Compensation per PAX \$148

Compensation per Departure \$805

Number of Passengers	20,000
Average Fare STL	\$64.00
Average Fare ORD	\$115.00
Departures	3,680
Block Hours	3,050
Revenue Passenger Miles	3,628,000
Available Seat Miles	5,954,962

To align revenue with costs over time, Air Choice One proposes 3% annual escalation factor.

Two Year Selection

Compensation per Departure		
Year 1	\$2,962,911	\$805
Year 2	\$3,051,798	\$829

Four Year Selection

Year 1	\$2,962,911	\$805
Year 2	\$3,051,798	\$829
Year 3	\$3,143,352	\$854
Year 4	\$3,237,653	\$880

Air Choice One will work closely with the community to provide flight schedules that will be optimal for our hub connections.

AIR CHOICE ONE



*Thank you for your
consideration!*